cna	COLLEGE OF THE NORTH ATLANTIC OPERATIONAL POLICY			
TOPIC: MARKETING THE COLLEGE				
Policy No.	PA-607	Division	Public Affairs	
Supersedes	n/a	Board Policy Ref.	n/a	
Related Policy & Procedures	PA-607-PR PA-606	Effective Date:	October 26, 2021 (R3)	

## 1. PURPOSE AND SCOPE

The purpose of this policy is to define the protocols, procedures and responsibilities governing all activities and initiatives of a marketing nature aimed directly or indirectly at promoting College of the North Atlantic (CNA), its programs, courses and services.

## 2. POLICY

It is the policy of CNA to maximize its potential through a comprehensive marketing program aimed at local, regional, provincial, national and international clients.

## 3. PROCEDURE

The Associate Vice-President of Public Affairs shall ensure that procedures are developed and implemented in accordance with this policy.

Approval History				
Approved by President	September 13, 1999			
Revision 1	March 25, 2008			
Revision 2	November 4, 2016			
Revision 3	October 26, 2021			