## Standard 3: Student and Stakeholder Focus

**Table 3 - Student and Stakeholder Focused Results** 

	Analy	sis of Results		
Performance Measure Students will strongly agree/agree that they are satisfied with Business Unit courses at a 90% level.  Reasure Instrument of Instrument	ement or Process er student cted each er semester  Current Results The goal of 90% satisfaction with Business Unit	Analysis of Results  The five-year average is 90% satisfaction. In the past three academic years the goal was met or exceeded. Students are consistently satisfied with Business Unit courses and programs.  The 2019-20 data includes only the Fall semester since COVID-19 impacted the ability to conduct the survey in the Winter 2020 semester.  The 2022-23 data includes only the Fall semester since the Winter 2023	Action Taken or Improvement Made  As feedback is received, faculty and program developers are consulted to ensure necessary updates are made to course outlines.  Survey results are shared with faculty, and their campus directors, for all the courses they teach. This allows for any adjustments that need to be made at the campus level.  Results from the broader Student Satisfaction Survey may provide deeper insights into students' satisfaction with program courses. Those survey results were not	Insert Graph or Table of Resulting Trends (3-5 data points preferred) Must show sample size (ex: n=75)  Student Satisfaction Courses  100% 80% 40% 88% 89% 91% 90% 90% 20% 0% 2018-19 2019-20 2020-21 2021-22 2022-23 (n=5055)(n=2631)(n=4884)(n=4155)(n=1781)
		l ,		

		Analysi	is of Results		
Performance Measure  Students will strongly agree/agree that they are satisfied with Business Unit faculty at a 90% level.	Measurement Instrument or Process End of semester student surveys conducted each Fall and Winter semester by Institutional Research (IR).	Current Results  The goal of 90% satisfaction with Business Unit faculty has been met, and exceeded, in all five reporting years.  This high level of satisfaction with faculty highlights the quality of the	Analysis of Results The five-year average is 91% satisfaction. The 2019-20 data includes only the Fall semester since COVID-19 impacted the ability to conduct the survey in the Winter 2020 semester. The 2022-23 data includes only the Fall semester	Action Taken or Improvement Made  Survey comments consistently speak highly of Business Unit faculty. Faculty, the dean, and campus directors are all provided with these survey results. They allow for highlighting areas of improvement, as well as success.  Communication among the various stakeholders will	Insert Graph or Table of Resulting Trends (3-5 data points preferred) Must show sample size (ex: n=75)  Student Satisfaction Faculty  100% 80% 60% 40% 92% 91% 91% 91% 92% 91%
		student-faculty interaction throughout their time in the Business Unit.	since the Winter 2023 survey was suspended in favor of a broader Student Satisfaction Survey.	continue each semester to ensure this level of satisfaction is maintained and celebrated.	2018-19 2019-20 2020-21 2021-22 2022-23 (n=5055)(n=2631)(n=4884)(n=4155)(n=1781)

		Analysis of Results						
Up to 450 Business Unit Prior Learning Assessment and Recognition (PLAR) requests will be approved annually for students.  Stud form students first sem in co approved approve	Measurement trument or Process dents' PLAR request ins are received at dent Services in the eweek of each dentsester and processed conjunction with the iness Unit. Requests in all supporting umentation are roved before the last to add courses dline.	Current Results  During the 2022-23 school year there were 465 PLAR requests approved. This surpassed the goal by 15 approvals. Most requests are approved in the Fall semester and the fewest are approved in the Intersession semester. The majority of PLAR requests come from Business students rather than Office students.	Analysis of Results  There were a total of 802 student PLAR requests approved during the 2020-21 school year, with 432 being received in the Fall 2020 semester, 257 in the Winter 2021 semester, and 113 in the Intersession 2021 semester.  During the 2021-22 school year there were a total of 480 PLAR requests approved, with 222 being approved in the Fall 2021 semester, 216 in the Winter 2022 semester, and 42 in the Intersession 2022 semester.  The Fall 2020 semester had 14 more requests from Office students than Business students. Intersession 2022 had 22 more requests from Office students than Business students. These are the only semesters where Office student PLAR request approvals surpassed Business student PLAR approvals.	Action Taken or Improvement Made  Since the Business Unit began closely tracking PLAR approvals in 2019, Student Services enhanced their tracking so that the Business Unit now receives all data from that department. This is an example of continuous improvement within the Business Unit leading to improvements throughout the College.	450 400 350 250 150 50	(3-5 da Must show PLAR I 209 43 145 70 2020 W2021 I2021 2020-21	r Table of Resulta points prefer v sample size (example size (example size) 168 139 168 169 169 169 169 169 169 169 169 169 169	red) x: n=75)  ved  68  87  153  108  16  33

## Standard 4: Measurement and Analysis of Student Learning and Performance

#### a. Program Outcomes

List outcomes by accredited programs. Program outcomes should be used as a part of a student learning assessment plan and be measurable.

#### **Business Administration -**General

- 1. Demonstrate the ability to effectively engage in research and information gathering processes.
- Discuss general knowledge of accounting, human resources, and marketing, for application in a business environment.
- Demonstrate entrepreneurship skills used in a small- to medium-sized business environment.
- Demonstrate application of the Conference Board of Canada employability skills.

#### **Business Administration/** Management - Accounting

- Prepare and analyze financial statements for internal and external decision making.
- Use current technology to analyze results and generate appropriate reports.
- Develop financial and budgetary plans based on varying business objectives, changing business environments, and underlying business assumptions.
- 4. Demonstrate accounting skills at an intermediate to advanced level for application in the workplace.
- Integrate ethical accounting practices for use in performing accounting functions.
- Integrate business concepts for effective business planning and strategic management. (BM only)
- Demonstrate application of the Conference Board of Canada employability skills.

### **Business Administration/** Management - Human Resource Management

- 1. Examine and critique the key fundamentals of strategic human resource management and the employment related legislation (acts and regulations).
- 2. Propose and apply various human resource practices to effectively manage an organization's human resources.
- Demonstrate effective research, negotiation, conflict resolution, and leadership skills for use in the business environment.
- 4. Integrate ethical human resource management practices for use in performing human resource functions.
- 5. Integrate business concepts for effective business planning and strategic management. (BM only)
- Business Administration/ Management - Marketing
- 1. Analyze the marketing environment to develop a comprehensive marketing strategy with recommendations for implementation and monitoring of the strategy.

Demonstrate application of the Conference Board of Canada employability skills.

- 2. Critically analyze and provide business solutions to marketing product, price, promotion, and distribution decisions.
- 3. Integrate ethical marketing strategies and tactics for application in both domestic and global marketing environments.
- 4. Create support materials for use in the implementation of a marketing strategy.
- Integrate business concepts for effective business planning and strategic management. (BM only)
- Demonstrate application of the Conference Board of Canada employability skills.

Executive Office	<ol> <li>Design and create business documents using integrated software at an advanced level for effective</li> </ol>
Management 2020-21	<ol> <li>Design and create business documents using integrated software at an advanced level of effective communication.</li> <li>Integrate professional communication and office management practices for application in the office environment.</li> <li>Apply program learning in the business environment through experiential learning opportunities for enhanced industry networking.</li> <li>Demonstrate application of the Conference Board of Canada employability skills for successful entry into the workplace.</li> </ol>
	<ol> <li>Create advanced medical and business documents using extensive knowledge of medical terminology and integration of current software for professional and effective communication between patients, visitors, health care professionals and all stakeholders.</li> <li>Manage a medical office by integrating current technologies to perform duties adhering to industry standards of ethics, confidentiality, professionalism, and compassionate patient care while applying effective office management practices.</li> <li>Apply program learning in a medical office environment though experiential learning opportunities for enhanced industry networking and development of skills.</li> <li>Demonstrate application of the Conference Board of Canada employability skills for successful entry into the workplace.</li> </ol>
Management 2021-22	<ol> <li>Manage records using extensive knowledge of information management principles ensuring quality control and improvement.</li> <li>Demonstrate ability to administer records management systems in accordance with retention policies by verifying accuracy and adherence to current legislation.</li> <li>Design and create business documents using integrated software at an advanced level for effective communication in the office environment.</li> <li>Demonstrate application of the Conference Board of Canada employability skills for successful entry into the workplace.</li> </ol>
2022-23	<ol> <li>Create legal and business documents using extensive knowledge of legal terminology, legal writing, court practices and rules, and document formatting with integrated software at an advanced level for effective communication.</li> <li>Apply professional communication, ethical behavior, and office management practices for application in the legal office environment.</li> <li>Apply program learning in the legal office environment through experiential learning opportunities for enhanced industry networking.</li> <li>Demonstrate application of the Conference Board of Canada employability skills for successful entry into the workplace.</li> </ol>

### **b.** Performance Results

### **Table 4 - Student Learning Results**

NOTE: The program outcome numbers on the preceding pages are mapped to each of the appropriate Performance Measure(s) below.

		Analysis of Results			
Performance Measure Business Administration	Measurement Instrument or Process on/Management (BA/BM)	Current Results	Analysis of Results	Action Taken or Improvement Made	Insert Graph or Tables of Resulting Trends (3-5 data points preferred) Must show sample size (ex: n=75)
BA/BM Programs: Course: Program Outcomes:	Accounting AC3250 – Managerial Acc	counting II			AC3250 Budgeting
Accounting students will demonstrate knowledge of budgeting at an achievement level of 70%.	Mid-semester exam	Results have surpassed the goal of 70% by 6% points. All students attempted the assessment in the 2022-23 academic year.	The 4-yr. average is 71.5% with just 2020 declining to 64%. This may be attributed to the impact of COVID-19 in 2020. Student failures were 32% of n=104 in 2020 and this impacted results.  The lower enrollment in 2023 is a result of the CNAQ contract ending in August 2022.  Due to staffing changes, no data was collected in 2022.	Faculty were consulted to develop this assessment tool and their feedback after the first year resulted in a stronger assessment tool being ready for the following year.  Consultation with faculty will continue as the assessment is utilized.	100% 80% 60% 40% 20% 0% 2019 2020 2021 2023 (n=65) (n=104) (n=124) (n=59)

		Analysis	s of Results		
Performance Measure BA/BM Programs: Course: Program Outcomes: Second-year business students will demonstrate skill in managing risk at a 70% achievement level.	Measurement Instrument or Process Accounting, General, Hu EP2150 – Entrepreneursl Acct: 5, 6 & 7; General: 1 Common assignment on risk management where students research and report on risk mitigation based on a given scenario.  (Direct, formative, internal, comparative)	Current Results man Resource Managonip	Analysis of Results ement, and Marketing	Action Taken or Improvement Made  Through analysis of data and consultation with faculty, students in EP2150 are now being given the opportunity across all campuses to demonstrate competency in a new area of learning in this entrepreneurship course.  More trend data will be	Insert Graph or Tables of Resulting Trends (3-5 data points preferred) Must show sample size (ex: n=75)  EP2150 Risk Management Assignment  100% 80% 60% 40% 20% 0% 2021 (n=190) 2023 (n=86)
			Table 1).  Students have surpassed the goal in the two reporting years since the new assessment has been in place.  The lower enrollment in 2023 is a result of the CNAQ contract ending in August 2022.  Due to staffing changes, no data was collected in 2022.	More trend data will be collected for further analysis and action related to this new risk management assignment.	EP2150 Small Business Financials  100%  80%  60%  40%  20%  20%  2016  2017  2018  2019  2020  (n=255) (n=251) (n=207) (n=188) (n=230)

		Analysis of Results			
Performance Measure BA/BM Programs: Course: Program Outcomes: Third-year business students will develop and present a business plan at an 80% achievement level.	Measurement Instrument or Process Accounting, Human Resc EP2200 – Business Plann Acct: 6 & 7; HRM: 5 & 6; Accounting, Human Resource Management, and Marketing students will develop and present a business plan to a panel of industry representatives who score them based on a common rubric.  (Direct, summative, internal/external, comparative)	Current Results Durce Management, and ing	The five-year average is 82%. This assessment is graded on two components: the written business plan, and the oral presentation to a panel of industry judges. In 2020, due to COVID-19 adjustments the presentations were not done, so results represent only the grade for the written business plan.  There is lower enrollment in 2023 due to many students finding employment in their field after year two and choosing to not return for	Action Taken or Improvement Made  Students are very engaged in this applied learning experience and appreciate the opportunity to connect directly with the business community.  Based on enrollment numbers, and anecdotal feedback from students and faculty, the Business Unit is implementing plans to address how students are approaching the third year of study.  Due to staffing changes, no data was collected in 2022.	Insert Graph or Tables of Resulting Trends (3-5 data points preferred)  Must show sample size (ex: n=75)  EP2200 Business Plan & Oral Presentation  100% 80% 60% 40% 81% 83% 84% 76% 85% 2008 2018 2019 2020 2021 2023 (n=174) (n=193) (n=165) (n=244) (n=47)
			after year two and		

		Analysis	s of Results		
Performance Measure BA/BM Programs: Course: Program Outcomes:	Measurement Instrument or Process Human Resource Manag HN1400 – Occupational I		Analysis of Results	Action Taken or Improvement Made	Insert Graph or Tables of Resulting Trends (3-5 data points preferred) Must show sample size (ex: n=75)  HN1400 WHMIS Certification
All HN1400 students will earn Workplace Hazardous Materials Information System (WHMIS) certification.	External testing to earn WHMIS certification.  WHMIS training for all HN1400 students is made available either in-person on campus or online.  (Direct, summative, external, comparative)	The 2023, 91% results are within 9% points of the goal of 100%. This represents 49/54 students who completed WHMIS training.  While certification is strongly encouraged, it is not a requirement for graduation.	Over the five years reported, an average of 93% of all students enrolled in HN1400 completed WHMIS training in preparation for the workplace.  Both in-person and online students complete WHMIS training at a high level.  Due to staffing changes, no data was collected in 2022.	This external evaluation supports the training and education HRM students are receiving in the Business Unit.  In the 2019 semester, faculty agreed to set earlier due dates for completing WHMIS certification. This appears to have had a positive impact on results since they improved from 82% in 2018 to above 90% since 2019.	100% 80% 40% 20% 0% 2018 2019 2020 2021 2023 (n=56) (n=77) (n=66) (n=76) (n=54)

		Analysis	s of Results		
Performance Measure BA/BM Programs: Course:			Analysis of Results  Management and Industria	Action Taken or Improvement Made	Insert Graph or Tables of Resulting Trends (3-5 data points preferred) Must show sample size (ex: n=75)  HN3110 Student-Lead Seminar
Program Outcomes: Human Resource Management (HRM) students will develop and lead a seminar at an 80% achievement level.	3, 4 & 6  HRM students research, develop and lead a seminar related to a current HRM topic. This seminar is presented to the HN3110 class. A seminar report and all supporting documents are presented for evaluation upon completion of the seminar.  (Direct, summative, internal, comparative)	The goal of 80% has been surpassed by 6% points in the 2023 reporting year.	Students have met or surpassed the goal in all years reported with an overall five-year average 2% points above the goal at 82%.  The lower enrollment in 2023 is a result of the CNAQ contract ending in August 2022.  Due to staffing changes, no data was collected in 2022.	Faculty report a high level of student engagement in HRM current affairs, and all students choose to complete this applied learning assessment.  Topics approved for student seminars continue to be updated so that they indeed remain current to industry developments.  This assessment has improved over time with refinements to rubrics for both the written report and supporting documents, as well as the seminar presentation.	100% 80% 40% 20% 0% 2018 2019 2020 2021 2023 (n=81) (n=76) (n=33) (n=99) (n=18)

		Analysis	s of Results		
Performance Measure BA/BM Programs: Course:	Measurement Instrument or Process Marketing MR2400 – Marketing Con	Current Results	Analysis of Results	Action Taken or Improvement Made	Insert Graph or Tables of Resulting Trends (3-5 data points preferred) Must show sample size (ex: n=75)  MR2400 Integrated Advertising
Program Outcomes:  Marketing students will create an integrated advertising plan at a 75% achievement level.	1, 2, 3, 4 & 6  Marketing students conduct research to help develop an advertising plan, then design media ads and present written recommendations to a client.  (Direct, formative, internal, comparative)	Results have surpassed the goal of 75% by 4% points in 2023.	In each of the reporting years the goal has been surpassed by 3-4% points.  The lower sample in 2021 is reflective of data not being available from one campus. This was resolved in the subsequent reporting year.  Due to staffing changes, no data was collected in 2022.	All but one student has completed this assessment over the three reporting years. This speaks to the high level of engagement in this applied learning experience.  Through faculty consultation, some refinement was made to student instructions. This resulted in greater clarity of expectations and deliverables for this assessment.	Plan  100%  80%  60%  40%  79%  2020  2020  2021  2023  (n=43)  (n=16)  (n=31)

		Analysis	s of Results		
Performance Measure Office Administration	Measurement Instrument or Process	Current Results	Analysis of Results	Action Taken or Improvement Made	Insert Graph or Tables of Resulting Trends (3-5 data points preferred) Must show sample size (ex: n=75)
Course: Program Outcomes: Office Administration second-year students in all program options, except Legal, will complete an integrated office simulation at a 75% achievement level.	Executive Office Manage Information Management DM2240 – Document Proceedings of the EOM: 1, 2 & 4; MOM: 1  Common project requiring students to accurately complete a supervised, integrated office simulation within a set timeframe. This requires application of MS Office software skills to produce and update integrated documents using Word, PowerPoint, and Excel.  (Direct, summative, internal, comparative)	nt (RIM) oduction IV	The five-year average for all years reported is 84%.  The higher enrollment in 2021 is due to the addition of several groups of international students. There was a 38% increase in enrollment in 2021 over the previous year.  Due to staffing changes, no data was collected in 2022.	Student engagement in this applied learning simulation has been high at an average of 98% participation over the five reporting years.  Faculty will be consulted to identify a new simulation to continue providing this rich learning for students. The goal for the updated assessment will likely be raised.	DM2240 Integrated Office Simulation  100% 80% 60% 40% 20% 2018 2019 2020 2021 2023 (n=154) (n=161) (n=173) (n=239) (n=93)

		Analysis	s of Results		
Performance Measure  OA Programs: Course:	Records & Information N OF2700 – Capstone Proje	Current Results Ement (EOM), Legal Ac Management (RIM) ect	Analysis of Results Iministration, Medical Offic	Action Taken or Improvement Made ce Management (MOM), and	Insert Graph or Tables of Resulting Trends (3-5 data points preferred) Must show sample size (ex: n=75)  OF2700 Career Portfolio
Program Outcomes:  Office Administration second-year students in all program options will create a career portfolio at a 75% achievement level.	Individual career portfolio where students tailor their content for a specific job and are assessed with a common rubric. This assessment assists students in preparing for graduation and real job searches and interviews.  (Direct, summative, internal, comparative)	Students surpassed the 75% goal by 3% points in the 2023 reporting year.	The five-year average of 80% is 5% points above the goal of 75%. In all reporting years students surpassed the goal.  The common rubric provides consistency in grading across all Business Unit sections and campuses.  The higher enrollment in 2021 is due to the addition of several groups of international students.  Due to staffing changes, no data was collected in 2022.	Faculty will be consulted regarding suggestions for a new area of assessment in this capstone course. Consistently positive trend data indicates the effectiveness and value of students preparing a career portfolio immediately prior to graduation and entry into the workplace.	100% 60% 40% 84% 80% 83% 77% 78% 20% 0% 2018 2019 2020 2021 2023 (n=170) (n=165) (n=178) (n=261) (n=160)

		Analysis of Results				
Performance Measure OA Programs: Course: Program Outcomes: Medical Office Management (MOM) students will review ethical office scenarios and formulate an appropriate response at a 75% achievement	Measurement Instrument or Process  Medical Office Management (MOM)  OF2401 – Medical Office Management II  1, 2 & 4  A variety of ethical scenarios are presented to students. They review each one based on OF2401 medical ethics  Current Results  The 2023 results of 80% exceed the goal by 5% points.	In 2021, there were a higher-than-average number of students who chose not to complete this assignment. This negatively impacted overall results. This trend  Action Taken or Improvement Made  After this assignment was first utilized, faculty consultation led to improvements in wording. This provided greater clarity in each scenario presented to students.	Insert Graph or Tables of Resulting Trends (3-5 data points preferred) Must show sample size (ex: n=75)  OF2401 Patient Scenarios - Ethics  100% 80% 60% 40% 20% 0% 2018 2019 2020 2021 2023			
level.	medical clients. Responses are evaluated by using a common grading scale for each scenario.  (Direct, formative, internal, comparative)		reporting year, 2023.  The five-year average is 75% and meets the goal established for this	Since there is sufficient trend data from this assessment, OF2401 faculty will be consulted to determine another area of assessment for this key course in the MOM Program.	(n=40) (n=44) (n=36) (n=72) (n=38)	

		Analysis of Results			
Performance Measure  OA Programs:  Course:  Program Outcomes:  Office Administration – RIM students will complete a records management simulation at an 80% achievement level.	Performance Instrument or Process Current  OA Programs: Records & Information Management Course: RP2200 – Classification Systems  Program Outcomes: 1, 2 & 4  Office Administration – RIM students will complete a records management simulation at an 80% achievement  Measurement Instrument or Process Current  Current  Records & Information Management  RP2200 – Classification Systems  Students participate in a six-week-long simulation requiring them to use multiple filing systems to correctly manage a variety	Current Results  Management (RIM)	Analysis of Results  Having collected sufficient	Action Taken or Improvement Made  Data collected from 2015-2019 indicated that the goal of 80% was not attainable. Rather, a more realistic goal would have been nearer 75% with the five-year average being 73% (See Table 2).  More data will be collected with the new records management simulation before any trends are identified (See Table 1).	Insert Graph or Tables of Resulting Trends (3-5 data points preferred) Must show sample size (ex: n=75)  RP2200 Records Management Simulation  100% 80% 60% 40% 20% 0% 2021 (n=40) 2023 (n=19)  RP2200 Block-Numeric Classification System
2022.		100% 80% 60% 40% 20% 0% 2015 2016 2017 2018 2019 (n=29) (n=23) (n=10) (n=21) (n=23)			

## Standard 6: Educational and Business Process Management

## **Table 7 – Business Unit Performance Results**

		Analysis of Results			
Performance Measure  Business Unit students will partner with at least 10 social and private enterprises each year to enhance their business partner's services to the metro area. This initiative is called "Business Students for Economic and Social Growth."	Measurement Instrument or Process Business Unit faculty work with third-year business students to help them create strategic plans for social and private enterprises primarily in the metro St. John's area. Students also provide assistance in promotion or other areas of the enterprises they work with, as approved.  The purpose of this initiative is to create more awareness of social and private enterprise in the community and to promote student education in social and private enterprise.	Current Results  In three of the five years the goal has been met. The five-year average number of social and private enterprises served by Business Unit students is 10, which meets the goal overall.  Since its inception, in 2018, this initiative has assisted a total of 50 business partners and engaged 249 students in this applied learning experience.  All groups analyzed the human resources, marketing, and accounting functions of the enterprises and provided recommendations by looking at the past in order to plan for the	Analysis of Results  Students have benefited from this applied learning experience by having the opportunity to enhance interpersonal, teamwork, critical thinking, and problem solving skills as they worked in groups and interacted with the business partners.  Over the five years since this initiative began, an average of 50 students per year have been involved in giving back to their community by applying the knowledge and skills acquired during their studies in the business programs.	Action Taken or Improvement Made  Students, faculty, and the social and private enterprises involved in this initiative all report anecdotally that it is a positive partnership between the Business Unit and the business community.  Initially, students only assisted social enterprises. Over the past three years, this has been expanded to private small business owners as well. Efforts will be made to continue and enhance these partnerships.	Insert Graph or Tables of Resulting Trends (3-5 data points preferred) Must show sample size (ex: n=75)  Business Students for Economic & Social Growth  14  SSIND 12  10  10  2018-192019-202020-212021-222022-23

	Analysis of Results								
Performance Measure  Business Unit annual graduation numbers will be maintained within 5% points over the preceding year.  Institutional Research (IR) graduation data for the two-year Office Administration (OA) and Business Administration (BA) Programs, and the three-year Business Management (BM) Programs.	Current Results  Each of the three program areas have had one year when the graduation rate was outside the 5% point goal.  BA had a 6.2% decrease in 2019-20.  BM had a 7.2% decrease in 2020-21.  OA had a 10.1% increase in 2019-20.	Analysis of Results  Due to COVID-19 early in the Winter 2020 semester, some students chose to defer studies until the following year.  Also, some of the threeyear BM students chose to suspend studies, since they were not in-person as originally planned, and opted to graduate with the two-year BA diploma the following year.  For the OA increases, this is largely due to the addition of multiple classes of international students. With declining enrolment from the domestic population, efforts have increased in the recruitment of international students.	Action Taken or Improvement Made International recruitment efforts continue to expand. At present, most students have been enrolling from India. These students largely persist through to graduation and remain in the country to seek employment.  In-person instruction did not resume at CNA campuses until Fall 2022. All instruction was done either synchronously or asynchronously online from March 2020 to June 2022.  A new four-campus model has been adopted for the Business Unit, which is allowing for more online learners. Future graduation data will help determine effectiveness of this model.	Must  Gra  100% 80% 60% 40% 20% 0% 201 (n=	-5 data show s aduatio as % c 4.9 4.9 2.9 2.7-18 201 383) (n=	points ample:  n Rates of School  9% 5  4% 2  7% 2  8-19 201 379) (n=  A BM	s by Proof of Grad  by Proof Grad  control of Grad  contr	ed): n=75)  ogram s  4% 6  3% 1  20-21 202  500) (n=	4% 411% 21-22

	Analys	is of Results		
Performance Measure  The Business Unit will present 90 scholarships and awards annually to Business and Office Administration students.  The Office of Alr Advancement coordinates the acquisition and of scholarships awards. This dar provided by the  The annual Stud Awards Handbor provides a listin available schola and awards.	rent Process Umri and Un the current year, 2022-23, there were 70 scholarships and awarding awards presented to Business Unit students. In the current year, 2022-23, there were 70 scholarships and awards presented to Business Unit students. It he last three reporting years did not meet the goal of gof all 90; however, the	Analysis of Results  The Business Unit receives, on average, 15.5% of the total scholarships and awards presented each year at CNA. Business Unit students typically receive the second highest number of scholarships and awards, valued at an annual average of \$55,402 for the five-years reported.	Action Taken or Improvement Made  The Business Unit will work with the Office of Alumni and Advancement to help ensure students are aware of all available scholarships and awards.  Campuses are contacted multiple times throughout the year regarding scholarships and awards, and this will continue.  Further trend data will aid in identifying if the current trending will continue.	Insert Graph or Tables of Resulting Trends (3-5 data points preferred) Must show sample size (ex: n=75)  Annual # Scholarships & Awards  120 100 80 60 40 2018-19 2019-20 2020-21 2021-22 2022-23

# **Appendix A - Employability Skills**

Employability Skills					
Fundamental Skills	Personal Management Skills				
Demonstrate clear, concise & well-organized written communication skills	Demonstrate a positive attitude & show interest, initiative & effort				
Demonstrate clear, concise & well-organized oral communication skills	Demonstrate integrity & personal ethics				
Listen & ask questions in order to understand tasks	Demonstrate appropriate workplace ethics (e.g., personal grooming, on time, etc.)				
<ul> <li>Share information using a range of technologies (e.g., voice, email, etc.)</li> </ul>	Effectively engage in sharing of ideas & personally contribute to the workplace				
<ul> <li>Locate, gather &amp; organize information using appropriate technology &amp;</li> </ul>	Work as part of a team				
information systems	Work independently				
<ul> <li>Record &amp;/or interpret data using appropriate methods, tools &amp; technology</li> </ul>	Carry out multiple tasks at once				
Demonstrate accuracy when performing mathematical functions	Adapt to office environment				
Assess situations & identify problems	Adapt to new methods & techniques				
Be creative & innovative in exploring possible solutions	Troubleshoot office equipment				
Evaluate solutions to make recommendations or decisions	Handle stressful situations appropriately				
Implement solutions	Demonstrate appropriate safety practices				
<ul> <li>Use digital technologies to create, share information &amp; content</li> </ul>	Effectively manage time				
Safely, securely, & legally use virtual tools					
Teamwork Skills	Social & Emotional Skills				
Interact appropriately & professionally within the dynamics of a group	Recover quickly from difficult situations				
Manage & resolve conflict	• Understand that setbacks are part of learning & growing & accept that failure is				
<ul> <li>Contribute to a team by sharing information &amp; expertise</li> </ul>	okay				
Effectively plan, design & carry out a project or task from start to finish with well-	Recognize & respect people's diversity & perspectives				
defined objectives & outcomes	Stay engaged with someone you're talking to in a positive way throughout your				
Meet deadlines	conversation				
<ul> <li>Accept &amp; provide feedback in a useful and kind matter</li> </ul>	Show kindness & acceptance of other people's ideas				
	Proceed politely & confidently as conditions change				